

# SQL Account CUSTOMIZE REPORT CATALOGUE

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## CUSTOMIZE REPORT CATALOGUE

# SQL Account

## CUSTOMIZE REPORT CATALOGUE

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### 1. Customer


#### 1.1 Customer Payment

##### 1.1.1 Official Receipt with Outstanding Amount

###### 1.1.1.1 Project Information

ID	ARPM00001
Introduction	Official Receipt with outstanding Amount
Report Engine	Report Builder(.rtm)
Report Size	Letter
Price	RM 250 * Price range are subject to change depending on cost and complexity of customization.

###### 1.1.1.2 Sample Screen



**Hello Pretty Sdn Bhd** (123456-S)  
78, Jalan Puchong, Taman Perindustrian 1/5,  
47100 Puchong, Malaysia  
Phone: 03-7889 1300 Fax: 03-78891200

Received From : AB ENTERPRISE SDN BHD  
48 FLOOR MENARA ARNOT  
NO 98 JALAN TANGJUNG  
49587 PETALING JAYA  
SELANGOR

**Official Receipt No. : OR-00059**  
Date : 17/05/2018  
Received In : MAYBANK

A/C	Description	Amount(RM)		
300-A0003 AB ENTERPRISE SDN BHD	Payment For Account	599.00		
Doc No.	Doc Date	Org. Amt	Paid Amt	Outstanding Amt
IV-00099	15/05/2018	3,599.00	599.00	2,500.00

Capture Document Outstanding Amt

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## CUSTOMIZE REPORT CATALOGUE

### 1.1 Customer Document Listing

#### 1.1.1 Customer Payment Listing group by IV Doc Project

##### 1.1.1.1 Project Information

ID	ARD00001
Introduction	Customer Payment Listing Report Group by Invoice Doc Project
Report Engine	Report Builder(.rtm)
Report Size	Letter
Price	<b>RM 500</b> * Price range are subject to change depending on cost and complexity of customization.

##### 1.1.1.2 Sample Screen

Date : From 01/05/2018 to 31/05/2018 Document : All Company : All Co. Category : All Agent : All Area : All Currency : All Ind Cancelled : No Group By : CompanyName Sort By : CompanyName;PostDate;DocNo							21/05/18 2:19 PM
<b>Customer Payment Listing</b> <b>As At 31/05/2018</b>							Page 1 of 1
Hello Pretty Sdn Bhd (123456-S)							
Date	OR No.	IV No	Code	Name	OR Amt	IV Amt	Knock-off Amt
01/05/18	OR-00058	IV-00101	300-A0002	ALPHA & BETA COMPUTER	80.00	80.00	80.00
03/05/18	OR-00064	IV-00104	300-A0002	ALPHA & BETA COMPUTER	800.00	1,000.00	800.00
10/05/18	OR-00060	CS-00010	300-A0002	ALPHA & BETA COMPUTER	2,500.00	1,595.00	1,595.00
14/05/18	OR-00061	IV-00100	300-A0002	ALPHA & BETA COMPUTER	800.00	5,000.00	800.00
15/05/18	OR-00056	IV-00099	300-A0003	AB ENTERPRISE SDN BHD	500.00	3,599.00	500.00
16/05/18	OR-00062	IV-00004	300-A0002	ALPHA & BETA COMPUTER	500.00	9,402.40	500.00
17/05/18	OR-00059	IV-00099	300-A0003	AB ENTERPRISE SDN BHD	599.00	3,599.00	599.00
<b>Sub-Total of NON-PROJECT</b>					<b>5,779.00</b>	<b>24,275.40</b>	<b>4,874.00</b>
<b>P12W2</b>							
19/05/18	OR-00067	IV-00107	300-K0001	KITTY SECURITY SDN BHD	5,099.00	5,099.00	5,099.00
<b>Sub-Total of NON-PROJECT</b>					<b>5,099.00</b>	<b>5,099.00</b>	<b>5,099.00</b>
<b>Grand Total Amount (RM)</b>					<b>10,878.00</b>	<b>29,374.40</b>	<b>9,973.00</b>

Group by IV Doc Project

## 1.2 Customer Aging Report by Due Date

### 1.2.1 Customer Aging Report by Due Date

### 1.2.1.1 Project Information

ID	ARAG00001
Introduction	Customer Aging Report to capture Due Amount in Day Columns
Report Engine	Report Builder(.rtm)
Report Size	A3
Price	<b>RM 1200</b> * Price range are subject to change depending on cost and complexity of

### 1.2.1.2 Sample Screen

[illegible]

### Capture Overdue in Columns:

- 1) Not Due
- 2) Due within 30 Days
- 3) Overdue 31-60 Days
- 4) Overdue 41-90 Days
- 5) Overdue > 90 Days
- 6) Total

# SQL Account

## CUSTOMIZE REPORT CATALOGUE

### 1.3 Customer Statement

#### 1.3.1 Customer Statement split each Project as New Statement

##### 1.4.1.1 Project Information

ID	ARS00001
Introduction	Customer Statement Report split each Project as New Statement
Report Engine	Report Builder(.rtm)
Report Size	Letter
Price	<b>RM 800</b> * Price range are subject to change depending on cost and complexity of

##### 1.4.1.2 Sample Screen

**Hello Pretty Sdn Bhd** (123456-S)  
78, Jalan Puchong, Taman Perindustrian 1/5,  
47100 Puchong, Malaysia  
Phone: 03-7889 1300 Fax: 03-78891200

Customer

KITTY SECURITY SDN BHD  
NO 394, MOUSE ROAD  
OFF JALAN HARIMAU  
94857 WILD WORLD  
WILD PLANET  
Tel : 9485-9884-8474  
Fax : 9485-9884-9575

**Statement of Account**

Total Debit (4)	16,850.00
Total Credit (1)	5,099.00
Closing Balance	11,751.00

Attention	Sales Executive	Customer Account	Currency	Name	Page No	Terms	Date
MS PURR / MS KITTEN	HALIM	300-K0001	RM	ADMIN	1 of 1	60 Days	31/05/2018

Date	Reference	Transaction Description	Debit	Credit	Balance
----		NON-PROJECT			

		Balance b/d	15,600.00		15,600.00
09/05/2018	IV-00113	Sales	100.00		15,700.00
15/05/2018	IV-00114	Sales	1,000.00		16,700.00
19/05/2018	OR-00067	Payment For Account		5,099.00	11,601.00
19/05/2018	IV-00106	Sales	150.00		11,751.00

## SQL Account CUSTOMIZE REPORT CATALOGUE



**Hello Pretty Sdn Bhd** (123456-S)  
78, Jalan Puchong, Taman Perindustrian 1/5,  
47100 Puchong, Malaysia  
Phone: 03-7889 1300 Fax: 03-78891200

**Customer**

KITTY SECURITY SDN BHD  
NO 394, MOUSE ROAD  
OFF JALAN HARIMAU  
94857 WILD WORLD  
WILD PLANET  
Tel : 9485-9884-8474  
Fax : 9485-9884-9575

**Statement of Account**

Total Debit (1)	5,099.00
Total Credit (0)	0.00
Closing Balance	5,099.00

Attention	Sales Executive	Customer Account	Currency	Name	Page No	Terms	Date
<b>MS PURR / MS KITTEN</b>	<b>HALIM</b>	<b>300-K0001</b>	<b>RM</b>	<b>ADMIN</b>	<b>1 of 1</b>	<b>60 Days</b>	<b>31/05/2018</b>

Date	Reference	Transaction Description	Debit	Credit	Balance
P12W2		WEEK 2			
19/05/2018	IV-00107	Sales	5,099.00		5,099.00



# SQL Account CUSTOMIZE REPORT CATALOGUE

## 2 Sales

### 2.1 Sales Delivery Order

#### 2.1.1 Project Information

ID	SLDO00001
Introduction	Sales Delivery Order capture UOM break down
Report Engine	Report Builder (.rtm)
Report Size	Letter
Price	RM 600 * Price range are subject to change depending on cost and complexity of customization.

#### 2.1.2 Sample Screen

**Maintain Stock Item**

Code:  ☐ Serial No. ☒ Stock Control ☒ Active

Description:

Item Group:  Reorder Level:  Remark 1:

Base UOM:  Reorder Qty:  Remark 2:

Ref. Cost:  Lead Time:  Barcode:

Ref. Price:  Output Tax:  Input Tax:  Sal Qty:

Shelf:

UOM	Cust. Price	Supp. Price	BOM	More Desc	Opn Bal	Category	Alternative	Cust. Item	Supp. Item	Barcode	Note	More
UOF_Packaging												

12.00

Maintain Stock Item update Packaging Info (Eg : 1 CTN = 12 Pack, Rate = 12)

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**Delivery Order**

Customer: 300-A0002  
ALPHA & BETA COMPUTER  
Address: 838 JALAN WORLD  
40485 KAJANG  
SELANGOR DE

Description: Delivery Order

Delivery Order

Item Code	Description	Qty	UOM	Base Qty	UPrice	Sub Total	Tax	Ta	Tax Inc...	Tax Amount	Sub Total (Tax)
ANT	ANTENNA	10.00	UNIT	10.00	10.00	99.00	SR	6%		5.79	104.79
ANT	ANTENNA	25.00	UNIT	25.00	10.00	237.50	SR	6%		14.25	251.75

2 records: 35.00 332.91 19.99 352.45

Deposit Amount: 0.00  
Local Net Total: 352.45  
Net Total (RM): 352.45

Buttons: Save, Edit, Delete, Print, Cancel, Refresh, Close

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Delivery Order No : **DO-00032**  
Date : 04/04/2018  
Purchase Order No :  
Terms : 45 Days  
Agent : SY

### Delivery Order

**Billing Address :** 300-A0002  
ALPHA & BETA COMPUTER  
838 JALAN WORLD  
40485 RAWANG  
SELANGOR DE

TEL : 03-48573689

FAX : 03-48573690

**Delivery Address :**  
Branch1  
ABC

No	Code	Description	CTN	PKT
1	ANT	ANTENNA		10
2	ANT	ANTENNA	2	1

Item 2 : Qty = 25  
CTN =  $25/12 = 2$   
Pkt =  $25 - (2 * 12) = 1$

Total : 2 CTN 11 PKTS

Complaints if any should be lodged within (7) days after delivery of goods. We will not be held responsible for any defects if brought to our notice thereafter.

E. & O.E

# SQL Account

## CUSTOMIZE REPORT CATALOGUE

### 2.2 Sales Invoice

#### 2.2.1 Sales Invoice with Payment Info

##### 2.2.1.1 Project Information

ID	SLIV00001
Introduction	Sales Invoice with Payment Info
Report Engine	fr3
Report Size	Letter
Price	RM 500 * Price range are subject to change depending on cost and complexity of customization.

##### 2.2.1.2 Sample Screen

RINGGIT MALAYSIA : ELEVEN THOUSAND TWO HUNDRED AND FIFTY ONLY		Gross	11,250.00
		- Discount	0.00
Payment Terms 45 Days		Total Exd. GST	11,250.00
		GST Amt @ 6%	0.00
		Rounding Adjustment	0.00
		Total Payable Incl. GST	<b>11,250.00</b>

Payment Info	Date Paid	Doc #	Remarks	Amount
	17/06/2018	OR-00063	Payment For Account	6000.00
Total Payment Received :				6,000.00
Balance :				<b>5,250.00</b>

Capture Customer Payment info


## SQL Account CUSTOMIZE REPORT CATALOGUE

### 2.2.2 Sales Invoice with Sales Order Deposit and Payment Info

#### 2.2.2.1 Project Information

ID	SLIV00002
Introduction	Sales Invoice format with capture SO Deposit and Payment Information
Report Engine	Fr3
Report Size	A4
Price	<b>RM 600</b> * Price range are subject to change depending on cost and complexity of customization.

#### 2.2.2.2 Sample Screen



**Hello Pretty Sdn Bhd** (1234568)  
 78, Jalan Puchong, Taman Perindustrian 1/5,  
 47100 Puchong, Malaysia  
 Phone: 03-7889 1300 Fax: 03-78891200

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### Tax Invoice

**AB ENTERPRISE SDN BHD**  
 48 FLOOR MENARA ARNOT  
 NO 98 JALAN TANGJUNG  
 49587 PETALING JAYA  
 SELANGOR  
**Attn : MR ALF**  
 Tel : 03-49380578  
 Fax : 03-49380590  
 Email : support@sql.com.my

**Invoice : IV-00099**  
 Date : 15/05/2018  
 File Ref : Key in Ref1  
 PIC : NF  
 Prepared By : ADMINISTRATOR

No	Description	Qty	Price/Unit Disc.	Sub Total (RM)	GST @6% (RM)	Total (RM)	Tax Code
1	IPHONE X	1	3,599.00	3,599.00	0.00	3,599.00	

RINGGIT MALAYSIA : THREE THOUSAND FIVE HUNDRED AND NINETY NINE ONLY

Total Amount Due	3,599.00	0.00	3,599.00
Less Deposit :	SO-00029 OR-00056 15/05/2018	(500.00)	(500.00)
	OR-00059 17/05/2018	(599.00)	(599.00)
<b>Payment Terms</b>	GST Amount (RM)	0.00	Total Payable(RM)
<b>30 Days</b>			<b>2,500.00</b>

Any queries please inform our Accounts Department and return this bill to us within 14 days before the deadline of your case otherwise this bill is deemed to be accepted by you.

Authorised Signature  
**Hello Pretty Sdn Bhd**  
 (461057-W)

Agent Code

Capture Deposit Payment from Sales Order and  
Payment key into Customer Payment

## SQL Account CUSTOMIZE REPORT CATALOGUE

### 2.2.3 Sales Invoice Grouping by Project

#### 2.2.3.1 Project information

ID	SLIV00003
Introduction	This report format is in Sales Invoice, and do grouping based on Project and have subtotal for each grouping
Report Engine	Report Builder
Report Size	Letter
Price	<b>RM 500</b> * Price range are subject to change depending on cost and complexity of customization.

#### 2.2.3.2 Sample Screen

**Testing Company** (12345678)  
1, Jalan Setia Dagang AK U13/AK, Setia Alam, 40170 Shah Alam,  
Selangor, Malaysia.  
Phone: 03-78901300 Fax: 03-58869913 email: www.sql.com.my

Billing Address  
**ALPHA & BETA COMPUTER**  
838 JALAN WORLD  
40405 RAWANG  
SELANGOR DE

**Invoice**  
NO : IV-00102  
P/O NO :  
DATE : 14/05/2018  
PAGE : 1 of 1  
ACCOUNT NO : 300-A0002  
REMARK :

D/O DATE	D/O NO.	FROM & TO	MATERIAL	TONNAGE	U/PRICE	AMOUNT (RM)
<b>LORRY NUMBER : BHD 6113</b>						
			MOTOLORA P7689	1.00	988.00	988.00
			8752/060/0793	1.00	10.00	10.00
			ERICSSON A1018a	1.00	500.00	500.00
		<b>Total Trip</b>	<b>3</b>	<b>Sub Total :</b>	<b>3.00</b>	<b>1,498.00</b>
<b>LORRY NUMBER : BLD 3827</b>						
			8752/060/0832	1.00	10.00	10.00
			ERICSSON T18a	1.00	1,100.00	1,100.00
			ERICSSON T28a	1.00	2,400.00	2,400.00
			NOKIA 8250 PACKAGE	1.00		0.00
			8752/060/0782	1.00	10.00	10.00
		<b>Total Trip</b>	<b>5</b>	<b>Sub Total :</b>	<b>5.00</b>	<b>3,520.00</b>
<b>LORRY NUMBER : WNE 2231</b>						
			NOKIA 8210	1.00	1,500.00	1,500.00
			NOKIA 8250	1.00	890.00	890.00
			NOKIA 8850	1.00	3,800.00	3,800.00
		<b>Total Trip</b>	<b>3</b>	<b>Sub Total :</b>	<b>3.00</b>	<b>6,190.00</b>
<b>E&amp;O.E.</b>						
		<b>Total Trip</b>		<b>Total :</b>	<b>11,208.00</b>	<b>11,208.00</b>
		<b>Grand Total Trip</b>	<b>11</b>	<b>Sub Total :</b>		<b>RM 11,208.00</b>
				<b>Sales Tax :</b>		<b>RM 672.48</b>
				<b>Grand Total :</b>		<b>RM 11,880.48</b>

Authorized Signature

## SQL Account CUSTOMIZE REPORT CATALOGUE

### 2.2.4 Sales Invoice for Legal Firm show in 2 Columns

#### 2.2.4.1 Project Information

ID	SLIV00004
Introduction	This report format is in Sales Invoice, and it will group total show in 2 column format
Report Engine	Report Builder
Report Size	Letter
Price	<b>RM 500</b> * Price range are subject to change depending on cost and complexity of customization.

#### 2.2.4.2 Sample Screen

**Invoice**

Customer: 300-A0002  
ALPHA & BETA COMPUTER  
Address: 838 JALAN WORLD  
40485 RAWANG  
SELANGOR, DE

Description: Sales

Inv No: LAIV-00322  
Next No: 24-00132  
Date: 09/02/2018  
Agent: SY  
Terms: 45 Days  
Ref 1: -  
Ext. No: -

No.	2nd Description	Description	Qty	U/Price	Sub Total	Tax	Tax Incl.	Tax Amt	Sub Total (Tax)
1.	Professional Legal Fee for :	Preparing Sales and Purchase Agreement	1.000	3,000.00	3,000.00	10%		300.00	3,300.00
		R-	0.000	0.00	0.00	10%		0.00	
	Disbursement		0.000	0.00	0.00	10%		0.00	
2.		Stamping Sales & Purchase Agreement	1.000	40.00	40.00	10%		4.00	44.00
3.		Stamp Duty for "Notis Takliran" on transfer (Subject to valuation)	1.000	16,500.00	16,500.00	SR		990.00	17,490.00
			0.000	0.00	0.00	10%		0.00	
5.		Registration on Transfer 14A (Subject to changes from Land Registry)	1.000	1,750.00	1,750.00	10%		175.00	1,925.00
			0.000	0.00	0.00	10%		0.00	
7.		Land Search	1.000	30.00	30.00	10%		3.00	33.00
		R-	0.000	0.00	0.00	10%		0.00	
		Government Service Tax	0.000	0.00	0.00	10%		0.00	
			5.000		21,320.00			1,472.00	22,792.00

Depot: 0.00  
Local: 22,792.00  
Net Total (RM): 22,792.00

Enter Title in 2<sup>nd</sup> Description

Key in R- for group that you wanted system to sum for you

## SQL Account CUSTOMIZE REPORT CATALOGUE



**TESTING COMPANY** (12345-H)  
1, Jalan Setia Dagang AK U13/AK, Setia Alam,  
40170 Shah Alam, Selangor, Malaysia  
Phone: 03-78901300 Fax: 03-58869913 email: testing@sql.com.my  
(GST No: 123456789012)

Customer's Name/Address:

ALPHA & BETA COMPUTER  
838 JALAN WORLD  
40485 RAWANG  
SELANGOR DE

Atten: MR ALPHA

Invoice No : LAIV-00322

Date : 09/02/2018

Your A/C No : 300-A0002

Credit Terms : 45 Days

Our Ref No :

Person-in-charge :

TEL : 03-48573689

FAX : 03-48573690

No	Description	Amount
<b>PROFESSIONAL LEGAL FEE FOR:</b>		
1.	Preparing Sales and Purchase Agreement	3,000.00
		3,000.00
<b>Disbursement</b>		
2.	Stamping Sales & Purchase Agreement	40.00
3.	Stamp Duty for "Notis Taksiran" on transfire	16,500.00
4.	(Subject to valuation)	
5.	Registration on Transfer 14A	1,750.00
6.	(Subject to changes from Land Registry)	
7.	Land Search	30.00
		18,320.00
	Government Service Tax	1,279.20
<b>Total</b>		<b>22,599.20</b>

E. & O. E

TESTING COMPANY



## SQL Account CUSTOMIZE REPORT CATALOGUE

### 2.2.5 Sales Invoice for School Fee

#### 2.2.5.1 Project Information

ID	SLIV00005
Introduction	This report format is in Sales Invoice
Report Engine	Report Builder
Report Size	Letter
Price	<b>RM 500</b> * Price range are subject to change depending on cost and complexity of customization.

#### 2.2.5.2 Sample Screen

**Invoice**

Customer: 300-40002  
ALPHA & BETA COMPUTER  
Address: 838 JALAN WORLD  
40485 RAWANG  
SELANGOR DE

Inv No: SCTV-00388  
Next No: 09-001132  
Date: 09/02/2018  
Agent: SY  
Terms: 45 Days  
Ref 1:  
Ext. No:

Description: Sales

No.	2nd Description	Description	Qty	U/Price	Sub Total	Tax	Tax Incl...	Tax Amt	Sub Total (Tax)
		4th Semester Fee (May - Aug 17)	1.000	3,000.00	3,000.00			0.00	3,000.00
		UK Registration Fee	1.000	2,500.00	2,500.00			0.00	2,500.00
		R-Total Semester Fee	0.000	0.00	0.00			0.00	
	Others Fees		0.000	0.00	0.00			0.00	
		Exam Fee (Per Annum)	1.000	600.00	600.00			0.00	600.00
		Insurance (Per Annum)	1.000	35.00	35.00			0.00	35.00
		Graduation Fee	1.000	500.00	500.00	10%		50.00	550.00
			0.000	0.00	0.00			0.00	
	Retake Subject		0.000	0.00	0.00			0.00	
		Multimedia xxxxxx	1.000	30.00	30.00			0.00	30.00
		Multimedia xxxxxx	1.000	50.00	50.00			0.00	50.00
		Research xxxxxxxxxxxx	1.000	80.00	80.00	10%		8.00	88.00
		R-Total Others Fee	0.000	0.00	0.00			0.00	
			8.000		6,795.00			58.00	6,853.00

Deposit Amount: 0.00  
Local Net Total: 6,853.00  
Net Total (RM): 6,853.00

Enter Title in 2<sup>nd</sup> Description

Key in R- for group that you wanted system to sum for you

## SQL Account CUSTOMIZE REPORT CATALOGUE



**TESTING COMPANY** (12345-H)  
1, Jalan Setia Dagang AK U13/AK, Setia Alam,  
40170 Shah Alam, Selangor, Malaysia.  
Phone: 03-78901300 Fax: 03-58869913 email: testing@sql.com.my  
(GST No: 123456789012)

09/02/2018

### Billing & Payment

Name : ALPHA & BETA COMPUTER	Term / Semester :
Class :	Student ID No. : 300-A0002
Sales	Academic Year :

	RM
4th Semester Fee (May - Aug 17)	3,000.00
UK Registration Fee	2,500.00
<b>Total Semester Fee</b>	<b>5,500.00</b>

### Others Fees

Exam Fee (Per Annum)	600.00
Insurance (Per Annum)	35.00
Graduation Fee	500.00

### Retake Subject

Multimedia xxxxx	30.00
Multimedia xxxxx	50.00
Research xxxxxxxxxx	\$0.00

<b>Total Others Fee</b>	<b>1,295.00</b>
-------------------------	-----------------

**NET AMOUNT PAYABLE** **6,853.00**

**PLEASE PAY THIS BILL BEFORE :**

**26/03/2018**

Printed by : Two Studio Account Dept. This is computer generated statement and no signature is required.

All fees due for the semester should be paid by the payment due date stipulated in the Student Bill.

### LATE PAYMENT

Please note that if any portion of the month / semester fee is outstanding after the stated due date within 15 days, payments will be subject to the following late payment charge of RM 50 per month / semester.

If you already made the payment please ignore this statement.

1. Please present this Student Bill when making payment at the payment counter.
2. All cheque / bank drafts should be made payable to "TESTING COMPANY".

### 2.3 Sales Document Listing

### 2.3.1 Sales Order Listing Export to Excel

### 2.3.1.1 Project Information

ID	SLD00001
Introduction	This format design is export the file to Ms. Excel
Report Engine	Report Builder (.rtm)
Report Size	Letter
Price	<b>RM 600</b> * Price range are subject to change depending on cost and complexity of customization.

### 2.3.1.2 Excel Column

Agent	DocNo	DocDate	Code	Name	Disc	Amount	GST Amount	Amount with GST
DO DocNo	DO DocDate	DO DocAmt	IV Doc No	IV DocDate	IV DocAmt			

### 2.3.1.3 Sample Screen

Date	:	From 01/05/2018 to 31/05/2018
Document	:	All
Company	:	All
Co Category	:	All
Agent	:	All
Area	:	All
Currency	:	All
Doc Protect	:	All
Project	:	All
Item	:	All
Location	:	All
Category	:	All
Ind Canceled	:	No
Group By	:	
Sort By	:	Code/DocDate/DocNo

Sales Order Listing															21/05/18 5:58 PM
As At 31/05/2018															
Agent	Doc. No	Doc. Date	Code	Name	Disc	Amount	GST	Amount	with	DO Doc No	DO DocDate	DO Doc IV	Doc IV Doc IV	Doc IV Doc Amt	
SAI YOKE	SO-00030	16/05/2018	300-A0	ALPHA & BETA		2,000.00	0.00	2,000.00		DO-00022	21/05/2018	0.00	IV-0013	21/05/2018 0.00	
SAI YOKE	SO-00031	16/05/2018	300-A0	ALPHA & BETA		600.00	0.00	600.00		DO-00023	21/05/2018	0.00	IV-0011	21/05/2018 0.00	
NIE FAUNG	SO-00029	15/05/2018	300-A0	A8 ENTERPRISE		3,599.00	0.00	3,599.00		DO-00021	21/05/2018	0.00	IV-0011	21/05/2018 0.00	

## SQL Account CUSTOMIZE REPORT CATALOGUE

### 2.3.2 Sales Invoice Listing with Jualan Masak Sawit Report

#### 2.3.2.1 Project Information

ID	SLD00002
Introduction	This format is to record Jualan Minyak Masak Sawit Tulen Pek Polybag 1Kg bagi tuntutan subsidi
Report Engine	Report Builder
Report Size	Letter
Price	<b>RM 500</b> * Price range are subject to change depending on cost and complexity of customization.

#### 2.3.2.2 Sample Screen

REKOD JUALAN MINYAK MASAK SAWIT TULEN PEK POLYBAG 1KG BAGI BULAN 01/05/2018 - 31/05/2018 UNTUK TUNTUTAN SUBSIDI							
NAMA SYARIKAT : Hello Pretty Sdn Bhd (123456-S)							
NEGERI	TARIKH	NO INVOIS	NO DO	NAMA PEMBELI	JENIS/JENAMA MINYAK MASAK	KG	RM
RAWANG	21/05/2018	IV-00109		ALPHA & BETA COMPUTER	BRIDGE 15LT TIN PURE VEGETABLE OIL (RBD OLEIN)	7.5	175.00
RAWANG	21/05/2018	IV-00109		ALPHA & BETA COMPUTER	BUTTERFLY 17KG BAG IN BOX COOKING OIL	17	43.50
VOLUME JUALAN (KG)						24.50	
VOLUME JUALAN (MT)						6.00	
VOLUME JUALAN (RM)							218.50

**KG = Qty \* Maintain Stock Item UDF\_Rate**

## SQL Account CUSTOMIZE REPORT CATALOGUE

### 2.3.3 Cash Sales Listing Summary Payment Method

#### 2.3.3.1 Project Information

ID	SLD00003
Introduction	This format Summarize Payment Method for Cash Book Listing
Report Engine	Report Builder(.rtm)
Report Size	Letter
Price	<b>RM 500</b> * Price range are subject to change depending on cost and complexity of

#### 2.3.3.2 Sample Screen

Date : From 00:00:00 to 00:00:00

Sort By : DocDate;DocNo;Code;CompanyName;Agent;

Cash Sales Listing

As At 15/05/2018

15/05/2018 14:49:23

ADMIN

Testing CompanyJuly17 ()

Page 1 of 1

Doc. No	Doc. Date	Code	Name	Payment Method	Disc	Amount	GST Amt	Amt with GST
4	01/01/2016	300-A0002	ALPHA & BETA COMPUTER		0.00	100.00	0.00	100.00
CS-00007	13/01/2016	300-A0002	ALPHA & BETA COMPUTER	MAYBANK	0.00	7.50	0.00	7.50
CS-00008	20/01/2016	300-F0001	FAUNG TECK WAI		0.00	5.00	0.00	5.00
CS-00010	16/02/2016	300-A0002	ALPHA & BETA COMPUTER		0.00	1,595.00	0.00	1,595.00
CS-00009	18/03/2016	300-A0003	AB ENTERPRISE SDN BHD		0.00	500.00	0.00	500.00
CS-00001	12/09/2016	300-C0001	CASH SALES	MAYBANK-MASTER	0.00	1,500.00	0.00	1,500.00
CS-00002	09/12/2016	300-K0001	KITTY SECURITY SDN BHD		0.00	25,600.00	0.00	25,600.00
CS-00011	03/06/2017	300-A0002	ALPHA & BETA COMPUTER	CASH IN HAND	0.00	2.50	0.15	2.65
Grand Total Amount (RM)					0.00	29,310.00	0.15	29,310.15

Account Code	GST Info.	Account Description	Amount (RM)	GST Amt (RM)	Amt with GST (RM)
500-0000		SALES-HANDPHONES	28,400.00	0.00	28,400.00
500-1000		SALES-ACCESSORIES	637.50	0.00	637.50
500-1000	SR @ 6%	SALES-ACCESSORIES	2.50	0.15	2.65
500-2000		SALES-PREPAID	270.00	0.00	270.00

GST Summary	Amount (RM)	GST Amt (RM)	Amt With GST (RM)
	29,307.50	0.00	29,307.50
SR @ 6%	2.50	0.15	2.65

Payment Method	Payment Amount
	0.00
3000-001 MAYBANK	2.00
310-003 MAYBANK-MASTER	1500.00
3100-000 CASH IN HAND	2.65

**SQL Account**  
CUSTOMIZE REPORT CATALOGUE

### 2.3.4 Delivery Order Listing with Transfer IV No & Transfer IV Date Info

#### 2.3.4.1 Project Information

ID	SLD00004
Introduction	This format capture Transfer Invoice Info in Sales DO Listing
Report Engine	Report Builder(.rtm)
Report Size	Letter
Price	<b>RM 500</b> * Price range are subject to change depending on cost and complexity of

### 2.3.4.2 Sample Screen

Date : From 01/05/2018 to 31/05/2018

Document : All

Company : All

Agent : All

Area : All

Project : All

Incl Cancelled : No

Sort By : DocDate;DocNo;Code

21/05/18 7:26 PM

Delivery Order Listing  
As At 31/05/2018

Hello Pretty Sdn Bhd (123456-S)

Page 1 of 1

No.	D/O No.	D/O Date	Inv No.	Inv Date	Code	Name	Agent	Amount (RM)
1	DO-00021	18/05/2018			300-A-0002	ALPHA & BETA COMPUTER	SY	20.00
2	DO-00022	21/05/2018	IV-0010	21/05/2018	300-A-0002	ALPHA & BETA COMPUTER	SY	2,050.00
3	DO-00023	21/05/2018	IV-0011	21/05/2018	300-A-0002	ALPHA & BETA COMPUTER	SY	600.00
Total : 3							Grand Total Amount (RM)	2,670.00

## SQL Account

### CUSTOMIZE REPORT CATALOGUE


#### 2.3.5 Sales Invoice Listing as Invoice Format

##### 2.3.5.1 Project Information

ID	SLD00005
Introduction	This format design in Sales Invoice Listing as Invoice format
Report Engine	Report Builder(.rtm)
Report Size	Letter
Price	<b>RM 450</b> * Price range are subject to change depending on cost and complexity of

##### 2.3.5.2 Sample Screen

- Report Header

 <b>Hello Pretty Sdn Bhd</b> (123456-S) 78, Jalan Puchong, Taman Perindustrian 1/5, 47100 Puchong, Malaysia Phone: 03-7889 1300 Fax: 03-78891200					
<b>Invoice</b>					
<b>Name</b>	: Chan Mei Yen				
<b>Address</b>	: NO 394, MOUSE ROAD OFF JALAN HARIMAU 94857 WILD WORLD WILD PLANET				
<b>Unit No</b>	: B-20-19 <b>A/C Code</b> : 300-K0001				
Terms : 60 Days					
Invoice No	Invoice Date	Description	Subtotal	GST	Total
IV-00113	09/05/2018	JMAST-BLCK-L	100.00	0.00	100.00
IV-00114	15/05/2018	NOKIA 5130	1,000.00	0.00	1,000.00
IV-00106	19/05/2018	ERICSSON BATTERY	150.00	0.00	150.00
IV-00107	19/05/2018	HANDPHONE COVER	5,099.00	0.00	5,099.00

- Report Footer

	<b>6,349.00</b>
Cheque must be crossed and made payable to "Hello Pretty Sdn Bhd"	
Kindly indicate your Unit No. and Invoice Ref. at the back of your cheque.	
Please take note that interest of 10% per annum is chargeable for all late payment(s)	



# SQL Account

## CUSTOMIZE REPORT CATALOGUE

### 2.4 Sales Outstanding Document Listing

#### 2.4.1 Outstanding Sales Order Listing Export to Excel

##### 2.4.1.1 Project Information

ID	SLOD00001
Introduction	This design format is purposely export the data to Ms Excel (Not for preview purpose)
Report Engine	Report Builder(.rtm)
Report Size	Letter
Price	<b>RM 1500</b> * Price range are subject to change depending on cost and complexity of customization.

##### 2.4.1.2 Report Column

Seq | Code | Company Name | Agent Code | Agent Name | Item Code | Description  
| Project | Unit Price | Ori Qty | Ori Amt | Outstanding Qty | Outstanding Amt | SO  
DocNo | SO DocDate | DO DocNo | DO DocDate | DO Qty | DO UnitPrice | DO  
Amt | Inv DocNo | Inv Qty | Inv DocDate | Inv UnitPrice | Inv Amt

##### 2.4.1.3 Sample Screen

Date	From 01/05/2018 to 31/05/2018
Delivery	All
Document	All
Company	All
Co Code	All
Agent	All
Area	All
Doc Proj	All
Project	All
Item	All
Location	All
Category	All
End Car Sort By	DocDate
	As At 31/05/2018
Hello Pretty Sdn Bhd (123456-5)	
<b>Outstanding Sales Order Listing</b>	
21/05/18 3:13 PM	
ADMIN	
Seq	Code
1	300-A0003
2	300-A0002
3	300-A0002
Back Order Summary	

## SQL Account CUSTOMIZE REPORT CATALOGUE

### 2.5 Sales Picking List

#### 2.5.1 Sales Picking List in Multi UOM

##### 2.5.1.1 Project Information

ID	SLPI00001
Introduction	This design format is to capture 4th Level of UOM
Report Engine	Report Builder(.rtm)
Report Size	Letter
Price	<b>RM 700</b> * Price range are subject to change depending on cost and complexity of customization.

##### 2.5.1.2 Sample Screen

**Maintain Item**

**Maintain Stock Item**

Code:  ☐ Serial No. ☒ Stock Control ☒ Active

Description:

Item Group:  Reorder Level:  Remark 1:

Base UOM:  Reorder Qty:  Remark 2:

Ref. Cost:  Lead Time:  Barcode:

Ref. Price:  Output Tax:

Shelf:  Input Tax:  Bal Qty : -201.00

UOM	RATE	Ref. Cost	Ref. Price	Min Price	Base
UNIT	1.00	0.00	2.50		<input checked="" type="checkbox"/>
CARTOON	12.00	30.00	40.00		
BOX	60.00	92.00	105.00		

2nd UOM:

Default UOM :

Sales:

Purchase:

Buttons: New, Edit, Delete, Save, Cancel, Refresh, Browse, Close

## SQL Account CUSTOMIZE REPORT CATALOGUE

Sales Picking List As At 31/05/2018				21/05/18 4:10 PM
Hello Pretty Sdn Bhd (123456-S)			Page 1 of 2	
Item Code	Description	Base Qty	Qty	
ANT	ANTENNA	221.00	3 BOX 3 CARTOON 5 UNIT	
BOM	BOM	8.00		
BOMBOM	BOM of BOM			
BRILIT15TINPLO	BRIDGE 15LT TIN PURE VEGETABLE OIL (RBD OLEIN)			
BUTKG17BIBPLO	BUTTERFLY 17KG BAG IN BOX COOKING OIL	1.00	5 TINS	
			1 CTNS	

**Box** =  $221/60 = 3 \text{ Box}$

**Carton** =  $221 - (60*3) = 41 / 12 = 3 \text{ Carton}$

**Unit** =  $221 - (60*3) - (3*12) = 5 \text{ Unit}$

# SQL Account CUSTOMIZE REPORT CATALOGUE

## 2.6 Sales Price History

### 2.6.1 Sales Price History Capture Qty in Daily Info

#### 2.6.1.1 Project Information

ID	SPH00001
Introduction	This design format captures daily Qty info. Fixed Grouping Info - 1 <sup>st</sup> Customer, 2 <sup>nd</sup> Item Code
Report Engine	Report Builder(.rtm)
Report Size	Letter
Price	<b>RM 1000</b> * Price range are subject to change depending on cost and complexity of

#### 2.6.1.2 Sample Screen

The screenshot displays a report titled 'Customer Daily Info' for the date 'As At 22/05/2018'. The report is organized into a table with columns for date, quantity, and price. The data is grouped by customer and item code. The table shows sales data for various items, including 'ALPHA & BETA COMPUTER' and 'CASH SALES'. The report is generated by the 'Report Builder(.rtm)' engine and is in 'Letter' size.

**Capture Daily Sales Qty with Fixed Grouping Info ~**

# SQL Account CUSTOMIZE REPORT CATALOGUE

## 2.7 Sales Profit & Loss Report

### 2.7.1 Sales Profit & Loss Report with Monthly Profit Report

#### 2.7.1.1 Project Information

ID	SPL00001
Introduction	This design format capture Monthly Profit Report – Group by 2 <sup>nd</sup> Level Fixed Grouping Info - 1 <sup>st</sup> Stock Group, 2 <sup>nd</sup> Item Code
Report Engine	Report Builder(.rtm)
Report Size	Letter
Price	<b>RM 700</b> * Price range are subject to change depending on cost and complexity of

#### 2.7.1.2 Sample Screen

21/05/18 4:36 PM  
ADMIN  
Page 1 of 1

**MONTHLY PROFIT REPORT**  
As At 31/05/2018

Hello Pretty Sdn Bhd (123456-5) Agent: All

PRODUCT / MODEL	SELLING PRICE (RM)	MONTHLY SALES QTY	SALES REVENUE (RM)	LANDED COST (RM)	UNIT PROFIT	TOTAL PROFIT	GROSS MARGIN	% TOTAL PROFIT
<b>ACCESSORIES</b> -- Group By Stock Group								
ANTENNA -- Group by Item Code	2.50	221	552.50	0.21	2.29	506.00	91.58 %	3.35 %
BOM of BOM	20.00	30	600.00	30.00	30.00	300.00	50.00 %	1.40 %
BUTTERFLY 1KG BAG IN BOX COOKING OIL	43.50	1	43.50	0.00	43.50	43.50	100.00 %	0.20 %
HANDPHONE COVER	10.00	10	100.00	1.50	8.50	85.00	85.00 %	0.40 %
ERICSSON BATTERY	150.00	1	150.00	90.00	60.00	60.00	40.00 %	0.28 %
SubTotal: ACCESSORIES		263	1,446.00			994.50	68.78 %	4.63 %
<b>DEFAULT</b>								
BRIDGE 15L TIN PURE VEGETABLE OIL	35.00	5	175.00	0.00	35.00	175.00	100.00 %	0.81 %
SubTotal: DEFAULT		5	175.00			175.00	100.00 %	0.81 %
<b>HANDPHONE</b>								
BOM	200.00	8	1,600.00	0.00	200.00	1,600.00	100.00 %	7.44 %
ERICSSON T18a	1,300.00	15	16,500.00	432.00	868.00	10,020.00	60.73 %	46.61 %
IPHONE X	4,299.00	2	8,598.00	0.00	4,299.00	8,598.00	100.00 %	40.00 %
SubTotal: HANDPHONE		25	26,698.00			20,218.00	75.73 %	94.05 %
<b>PRE</b>								
CELCOM PREPAID-RM50	50.00	1	50.00	40.00	10.00	10.00	20.00 %	0.05 %
DIGI PREPAID-RM100	100.00	10	1,000.00	90.00	10.00	100.00	10.00 %	0.47 %
SubTotal: PRE		11	1,050.00			110.00	10.48 %	0.51 %
Total Records: 115								
<b>Grand Total</b>		<b>304</b>	<b>29,369.00</b>			<b>21,497.50</b>	<b>73.20 %</b>	

**Selling Price = Sales Revenue / Monthly Qty**

**Monthly Qty = Total Qty**

**Sales Revenue = Total Revenue**

**Landed Cost = Total / Qty**

**Unit Profit = Selling Price – Landed Cost**

**Total Profit = Total P&L**

**Gross Margin = Total Profit / Sales Revenue \* 100**

**% Total Profit = Total Profit of Item / Grand Total Total**

**Profit\* 100**



# SQL Account

## CUSTOMIZE REPORT CATALOGUE

### 2.8 Sales Analyst By Document

#### 2.8.1 Sales Analyst By Document Group by 3 Levels

##### 2.8.1.1 Project Information

ID	SLAD00001
Introduction	This Report allow to print with 3 Levels Grouping Info Report Group by 1 Level
Report Engine	Fast Report(.fr3)
Report Size	Letter
Price	<b>RM 300</b> * Price range are subject to change depending on cost and complexity of

##### 2.8.1.2 Sample Screen

Date : From 01/05/2018 to 31/05/2018

Sort By : Company;StockGroup;ItemCode

Group By : Company;StockGroup;ItemCode

17/05/2018 18:16:15

ADMIN

Sales Analysis by Document

As At 31/05/2018

Testing Company - Script ()

Page 1 of 1

Code	Description	Invoice	Cash Sales	Credit Note	Debit Note	Total
<b>300-A0002</b>	<b>ALPHA &amp; BETA COMPUTER</b>	<b>Level 1</b>				
ACC	ACCESSORIES	<b>Level 2</b>				
ANT	ANTENNA	<b>Level 3</b>	RM	250.00		250.00
<b>Sub Total of ACCESSORIES</b>		RM	250.00	0.00	0.00	250.00
HP	HANDPHONE					
E-T18s	ERICSSON T18s	RM	16,500.00			16,500.00
<b>Sub Total of HANDPHONE</b>		RM	16,500.00	0.00	0.00	16,500.00
PRE	PRE					
D-PRE-100	DIGI PREPAID-RM100	RM	1,000.00			1,000.00
<b>Sub Total of PRE</b>		RM	1,000.00	0.00	0.00	1,000.00
<b>Sub Total of ALPHA &amp; BETA COMPUTER</b>		RM	17,750.00	0.00	0.00	17,750.00
<b>300-A0003</b>	<b>AB ENTERPRISE SDN BHD</b>					
ACC	ACCESSORIES					
IPHONE X	IPHONE X	RM	3,599.00			3,599.00
<b>Sub Total of ACCESSORIES</b>		RM	3,599.00	0.00	0.00	3,599.00
<b>Sub Total of AB ENTERPRISE SDN BHD</b>		RM	3,599.00	0.00	0.00	3,599.00
Grand Total Amount (RM)			21,349.00	0.00	0.00	21,349.00









## SQL Account

### CUSTOMIZE REPORT CATALOGUE

### 3.2 Stock Card Qty

#### 3.2.1 Stock Card capture Document Selling Price

##### 3.2.1.1 Project Information

ID	STSCQ00001
Introduction	This Report capture Document Selling Price
Report Engine	Fast Report(.fr3)
Report Size	Letter
Price	<b>RM 300</b> * Price range are subject to change depending on cost and complexity of

#### 3.2.2 Sample Screen

ANT	ANT	ANTENNA	01/05/18	(Balance	0.00	0.00	20.00
			17/05/18	IV-00103	ALPHA &	2.50	-80.00
			21/05/18	IV-00108	ALPHA &	2.50	-201.00
						0.00	221.00
BOM	BOM	BOM	01/05/18	(Balance	0.00		3.00
			21/05/18	DO-00022	ALPHA &	200.00	-7.00
						0.00	10.00
BOMBOM	BOMBOM	BOM of BOM	01/05/18	(Balance	0.00		31.00
			21/05/18	DO-00023	ALPHA &	20.00	1.00
						0.00	30.00
BRILIT15TINPLO	BRILIT15TIN PLO	BRIDGE 15LT TIN PURE VEGETABLE OIL (RBD OLEIN)	01/05/18	(Balance	0.00		0.00
			21/05/18	IV-00109	ALPHA &	35.00	-5.00
						0.00	5.00
BUTKG17BIBPLO	BUTKG17BIB PLO	BUTTERFLY 17KG BAG IN BOX COOKING OIL	01/05/18	(Balance	0.00		0.00
			21/05/18	IV-00109	ALPHA &	43.50	-1.00
						0.00	1.00
C-PRE-100	C-PRE-100	CELCOM PREPAID-RM100	01/05/18	(Balance	0.00		92.00
						0.00	0.00

# SQL Account

## CUSTOMIZE REPORT CATALOGUE

### 3.3 Stock Analyst by Document

#### 3.3.1 Stock Analyst By Document in Summary

##### 3.3.1.1 Project Information

ID	STAD00001
Introduction	This Report in Stock Analyst by Document in Summary. Report group by 1 Level
Report Engine	Report Builder(.rtm)
Report Size	Letter
Price	<b>RM 300</b> * Price range are subject to change depending on cost and complexity of

##### 3.3.1.2 Sample Screen

22/05/18 10:49 AM  
ADMIN

Stock Analysis By Document  
As At 31/05/2018

Page 2 of 2

Hello Pretty Sdn Bhd (123456-S)

Item Code		S/P	Total In	Total Out	Balance Qty	Stock Value
N-8850	NOKIA 8850	-4.00	0.00	0.00	-4.00	0.00
N-BAT	NOKIA BATTERY	-18.00	0.00	0.00	-18.00	0.00
P-N-7110	NOKIA 7110 PACKAGE	-1.00	0.00	0.00	-1.00	0.00
SN	Serial Number	0.00	0.00	-2.00	-2.00	0.00
STK1	STK1	100.00	0.00	0.00	100.00	1,000.00
Grand Total		-427.00	0.00	-388.00	-735.00	100,830.22

# SQL Account CUSTOMIZE REPORT CATALOGUE

## 4 Production

### 4.1 Job Order

#### 4.1.1 Job Order Report with production Info

##### 4.1.1.1 Project Information

ID	PDJO00001
Introduction	This Report design in Job Order with Production Info
Report Engine	Report Builder(.rtm)
Report Size	Custom Size (5.7087 * 9.6457 Inches)
Price	<b>RM 1500</b> * Price range are subject to change depending on cost and complexity of

##### 4.1.1.2 Sample Screen

**Job Order**

Customer: 300-A0002  
Address: ALPHA & BETA COMPUTER  
838 JALAN WORLD  
40481 RAUWANG  
SELANGOR DE.  
Description: SOM

Assembly Codes: SOM  
SOM Template:   
Quantity: 1.00 UNIT

Delivery Date: 22/05/2018  
Location:   
Batch:   
Split to: 1 Process(s)

**Check Item**

Item	Qty	Cost
Sample Can	30	30
Print Film	20	20
Last Film	30	30
Viscosity	40	40
Colour Film	125.50	125.50
Tape/Products		
Water		
PackagingBalance		
MaterialBalance		
Weight/Drum		

Assembly Cost: 5.00  
Production Info: Cost/Unit: 5.00 Ref Total: 95.00

## SQL Account

### CUSTOMIZE REPORT CATALOGUE

Hello Pretty Sdn Bhd

#### PRODUCTION ORDER

LOT NO	CODE NO	SO NO	CUSTOMER	Date
JO-00001	BOM		ALPHA & BETA COMPUTER	22/05/2018

Material Name	Unit Material Qty	Total Material Using	Check Item	Standard	Result
1 ANT	1.00 UNIT	1.00 UNIT	SAMPLE CAN	DIY Field	
2 C-PRE-100	1.00 UNIT	1.00 UNIT	FIRST FILM	DIY Field	
3 COVER	3.00 UNIT	3.00 UNIT	LAST FILM	DIY Field	
			VISCOSITY	DIY Field	
			Specific Gravity		
			pH		
			TI Value		
			Solvent Immersion		
			Material Stand By Recheck		
			Product Q.A.		
			Packing Q.A.		
			REMARK SEND OUT		

TOTAL :	5 KG	5 KG		Time Record	Incharge By
Packing Material	Weight/Drum	Quantity / DRUM	Total	Start	
PM-a-20	PCS	PCS	125.5 KG	Film QA :	
PM-a-23	PCS				
PM-a-24	PCS			Packing QA :	
PM-a-26	PCS				
PM-b-09	PCS				

Material Balance (Q)	40 Kg	Sample (T)	0.50 Kg	Date	Incharge By
Water (R)	20 Kg	Package Balance (U)	30 Kg	Prod. Date	
Total of Order (S=F+Q+R)	60 Kg	Total of Product (V=M+T+U)	156.00 Kg	PO Key In	
Lost (S-V)	-96 Kg	Receptive Quantity (V/S)*100%	2.60 %	Office Received	

**Total of Order** = Material Balance + Water = 40 + 20 = **60 kg**

**Total Of Product** = Total Qty Pcs + Sample + Package Balance = 125.5 + 0.5 + 30 = **156 kg**

**Lost** = Total Of Order – Total of Product = 60 – 156 = **-96 Kg**

**Reception Qty** = Total Product / Total of Order = 156 / 60 = **2.6%**